

CEA Infrastructure Partners Conference

Presented by: Angus Watt Advisory Group October 8, 2024



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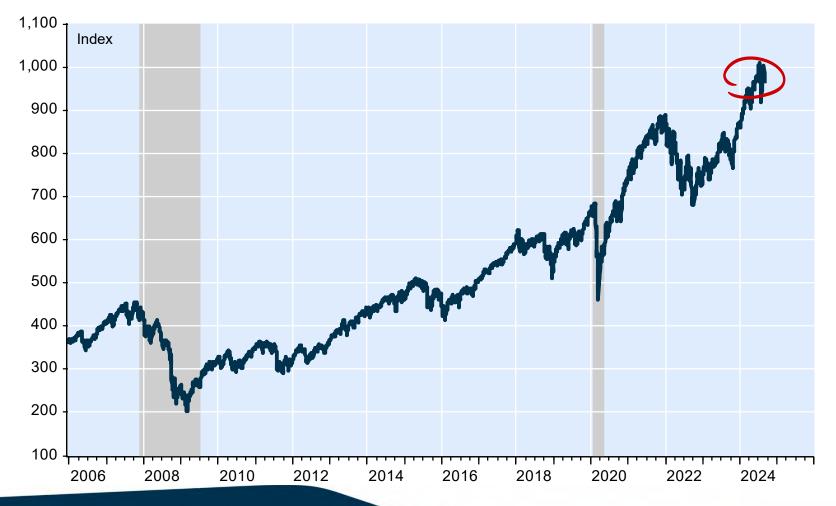




World: Everything is going for the best in the best of all possible

worlds

MSCI ACWI





World: Economic data has been disappointing lately

Citi Economic Surprise Index







US: Headline inflation at a 42-month low in August

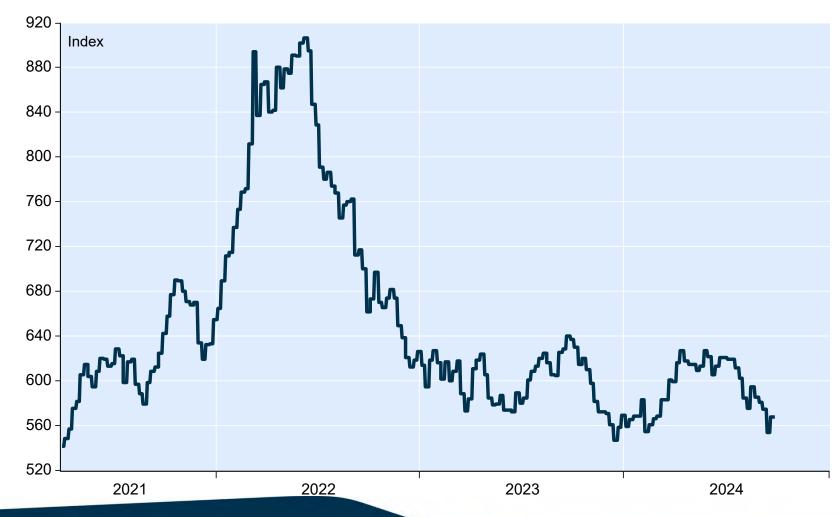
Consumer Price Index





Canada: Commodity prices are under pressure

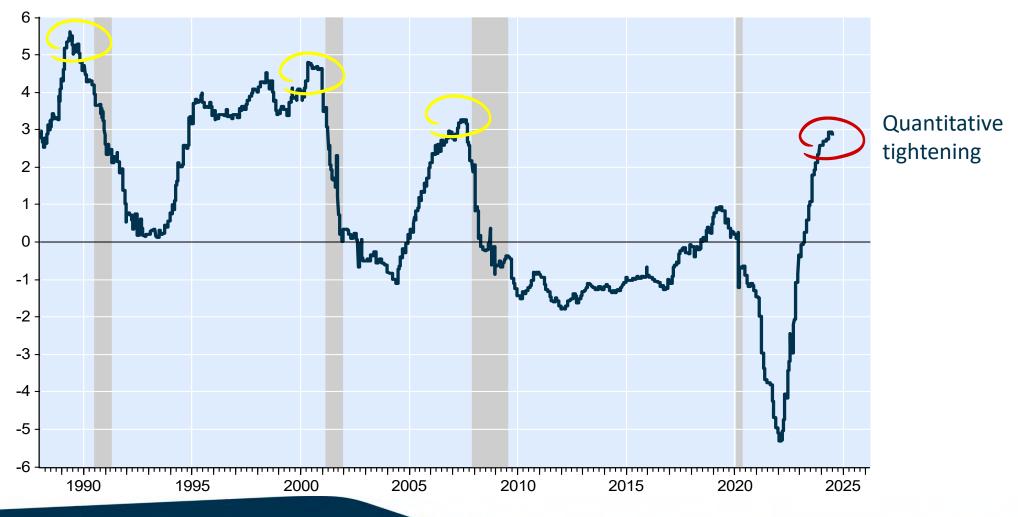
BoC commodity price index





US: The tightest monetary policy since 2007

Real Fed policy rate (deflated using core PCE deflator)





Canada

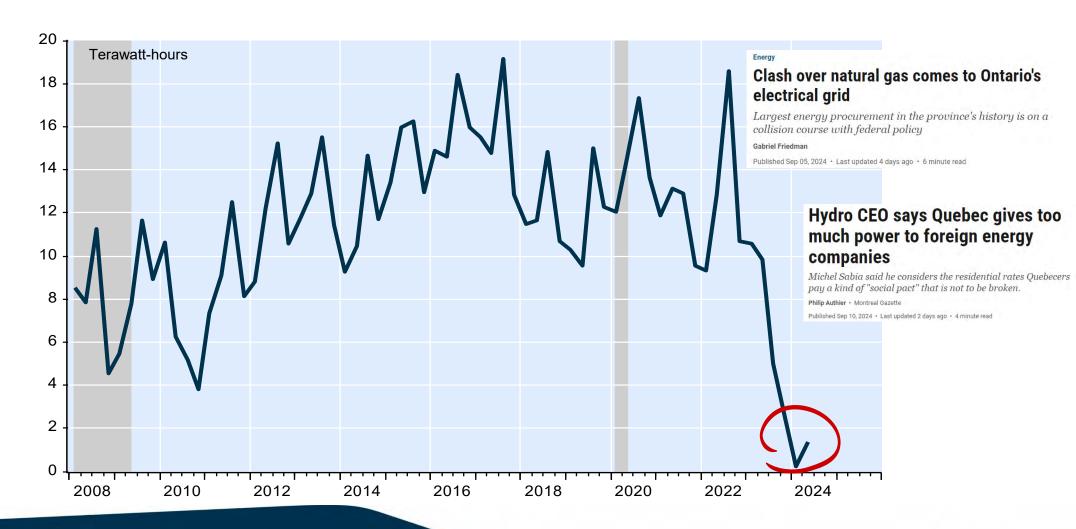
"There are days, frankly, when we seem to be like the fellow who was born on third base and thinks he hit a triple."

Brian Mulroney (2014)



Canada: Electricity surplus has vanished

Net exports of electricity (quarterly data)

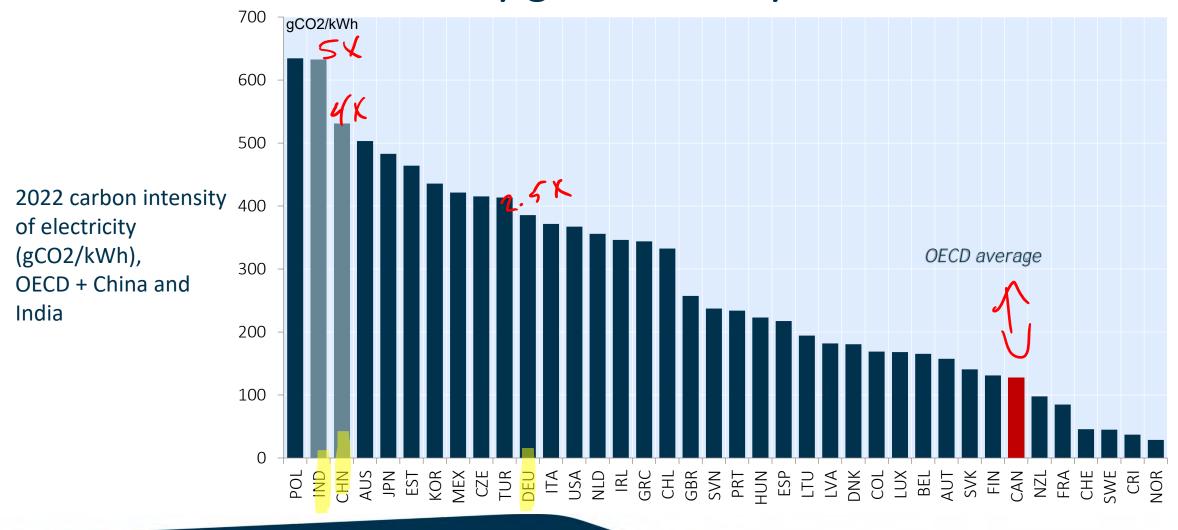




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NBC Economics and Strategy (data via Statistics Canada table 25-10-0016-01)

World: Canada's electricity grid is already one of the cleanest



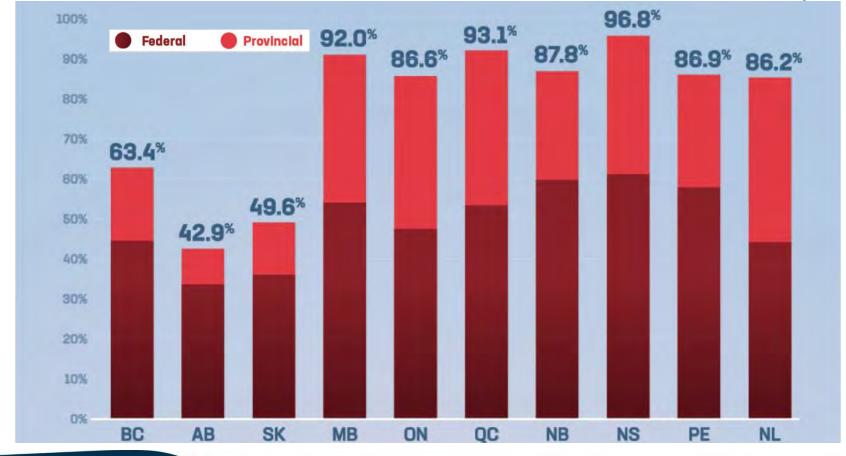




Canada's Debt Burden, 2023-2024

☐ Combined federal and provincial debt interest this year (\$82bill) is equivalent to total spent on K-12 education in Canada during 2020-21.

Combined Federal and Provincial debt as a share of the economy





Debt Servicing: Impact on Education

☐ Fewer than 50% of BC grade 10 students are proficient in numeracy

Participation rates in student testing falling in BC

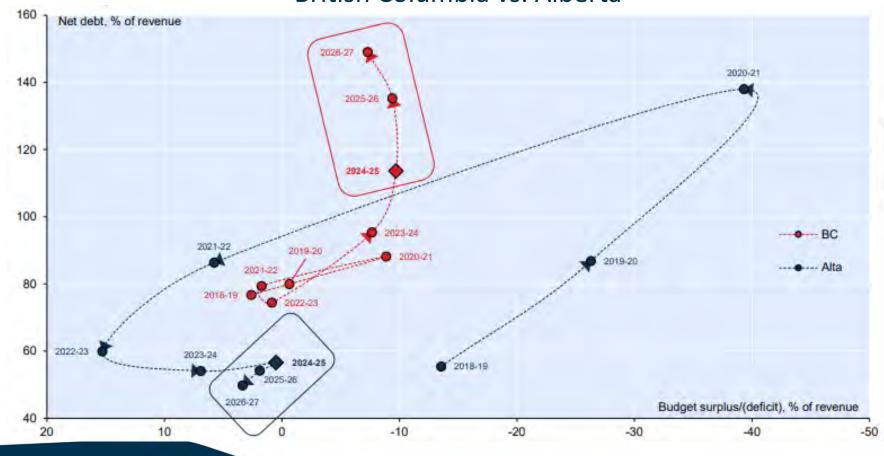




Two neighbouring western provinces on different fiscal trajectories

■ Evolution of budget balance & net financial debt from pre-COVID to latest official plan

British Columbia vs. Alberta

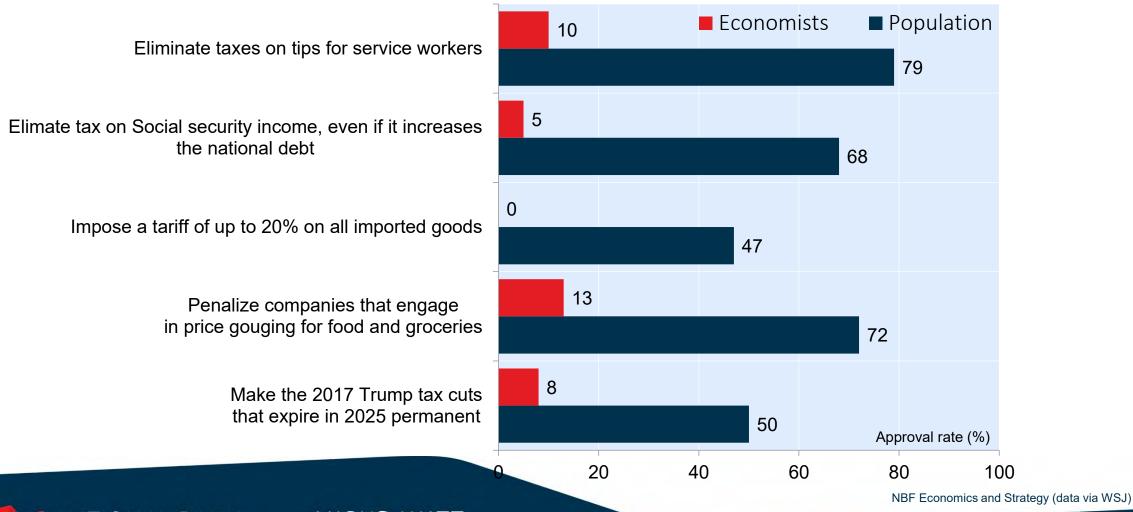






US: Why economists can't get elected

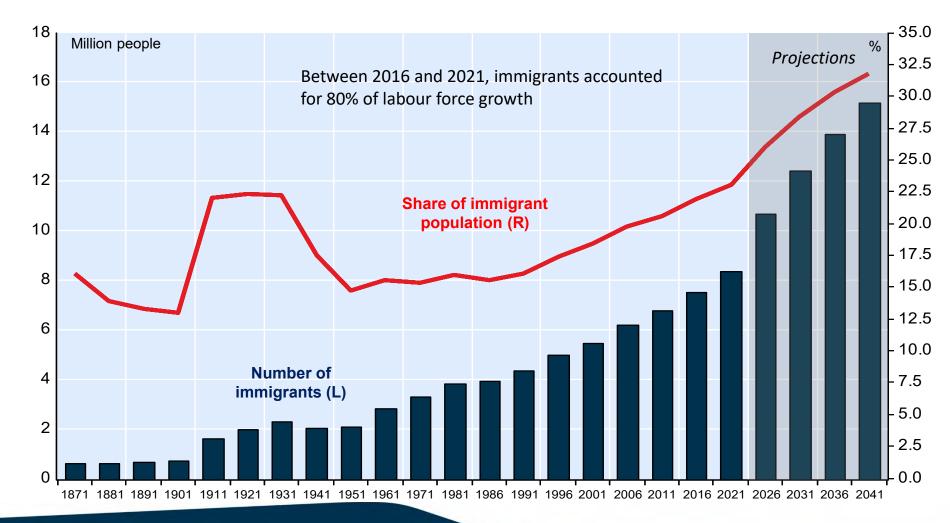
Approval of policies proposed by presidential candidates





Canada: A growing share of the population are immigrants



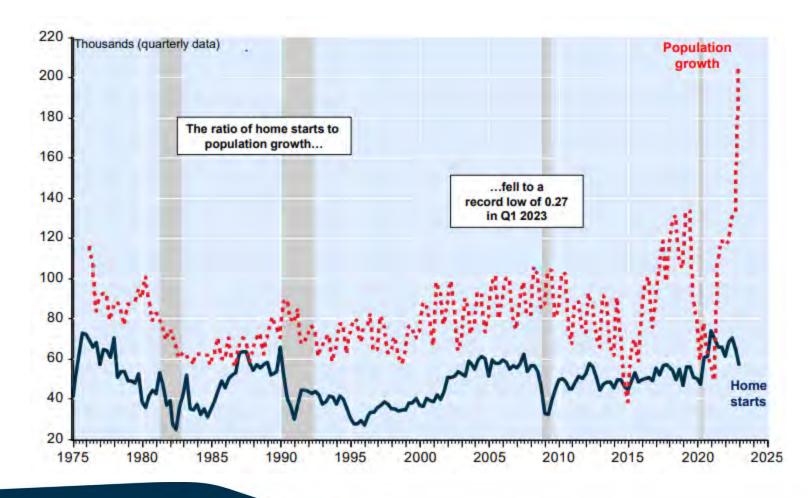






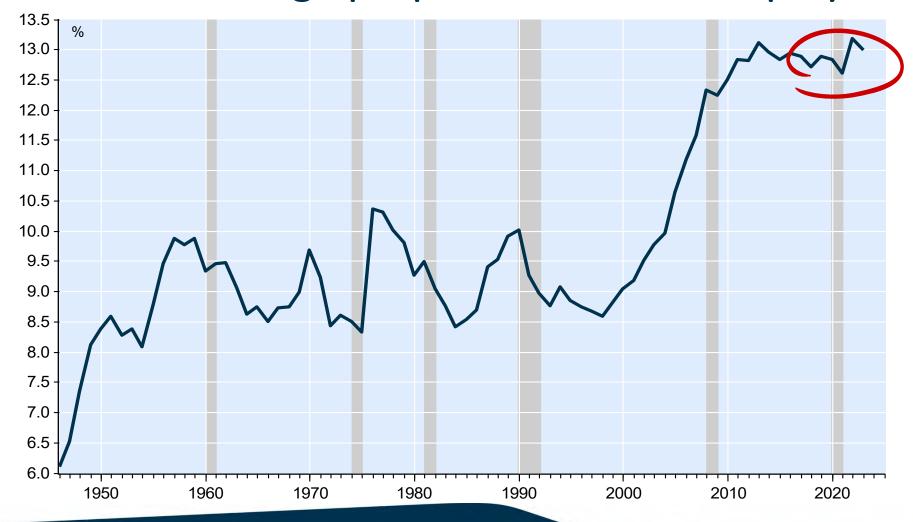
Canada: Homebuilders aren't keeping up with Population Growth

Quarterly change in population aged 15+ vs. quarterly residential home sales





Canada: Record-high proportion of men employed in construction

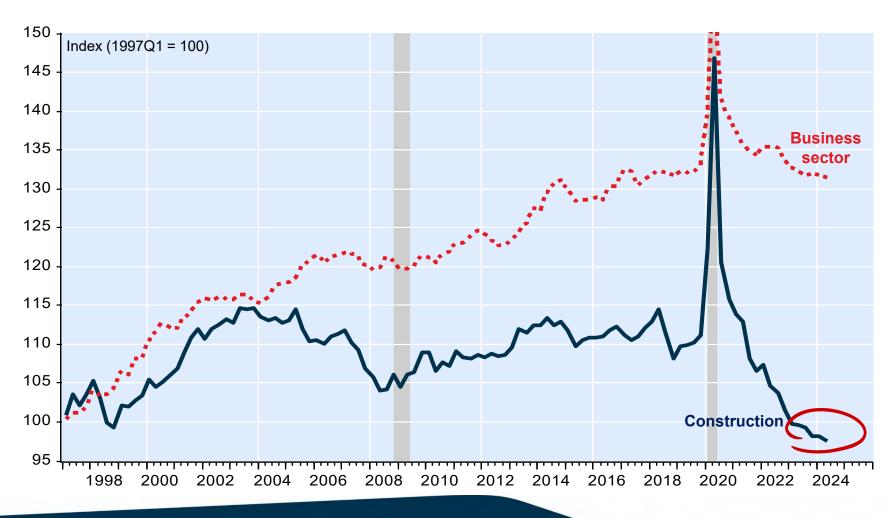


Share of male employees working in the construction industry





Canada: Construction productivity plummets to record low

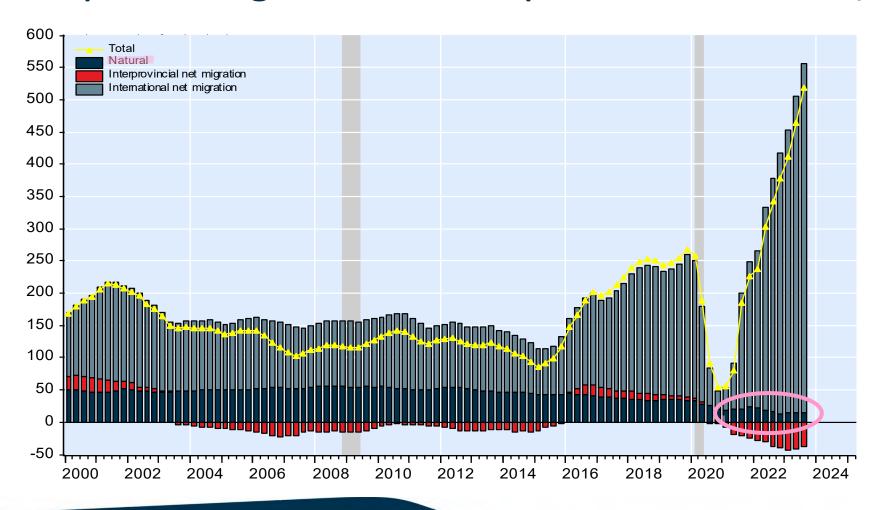


Output per worker:

Total business sector versus construction industry



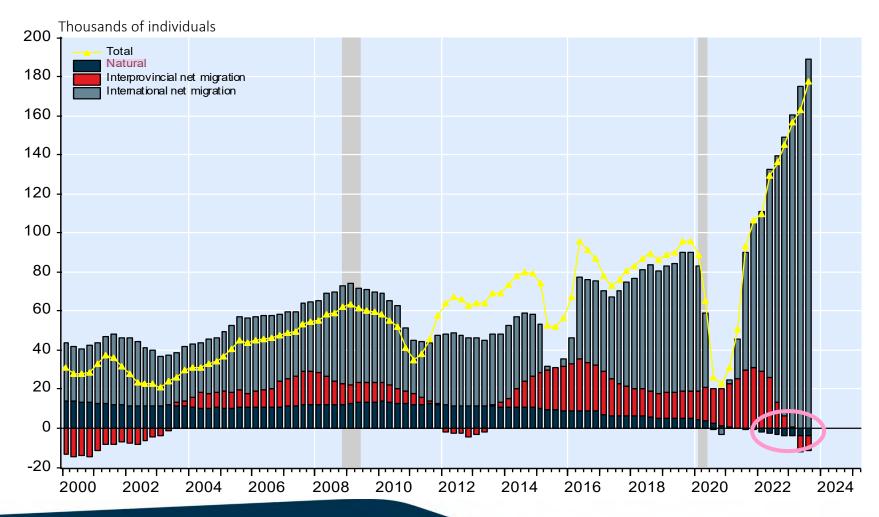
Ontario: Population growth decomposition (calendar year)







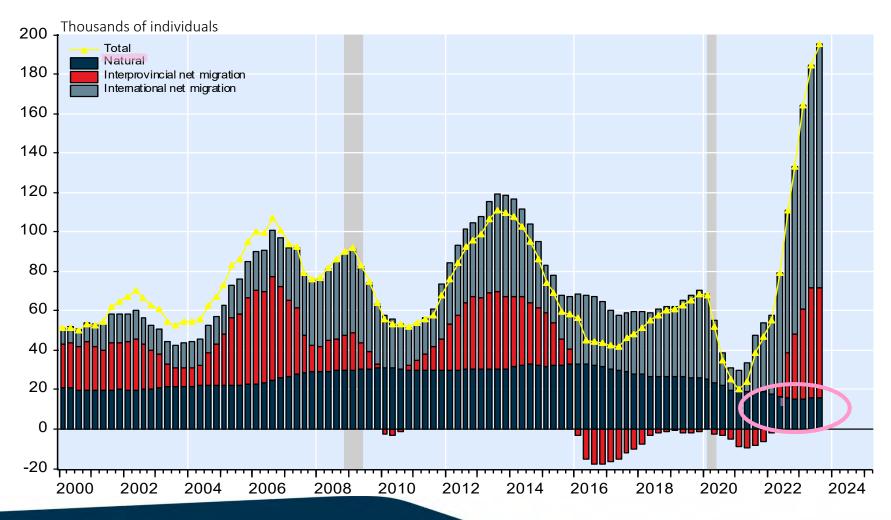
British Columbia: Population growth decomposition (calendar year)







Alberta: Population growth decomposition (calendar year)







Infrastructure

- World

It defines us

It can bring us together or divide us

It can help us be champions or defeat us

It can build our social culture or erode it





Infrastructure - Canada

Focus on capital projects, not maintenance

- Vancouver sewer mains over 100 years old
- Calgary critical water main breaks

There will be more building in the next 40 years than in the last 4,000 years





Infrastructure - Alberta

We tend to focus on geography and connectivity when we think of infrastructure

Transportation, power, energy, telecommunications, utilities, mobility of people and service



Infrastructure

Our demand is going to be much bigger than anyone in this room is prepared to forecast.





Don Stanley

600 letters and drove 27,000 kms in 4 months to small communities in western Canada.

An innovator developing techniques for construction and operation of environmental installations

Grew from one man operation into international, multi-disciplinary organization with 28,000 employees in over 400 locations across 6 continents

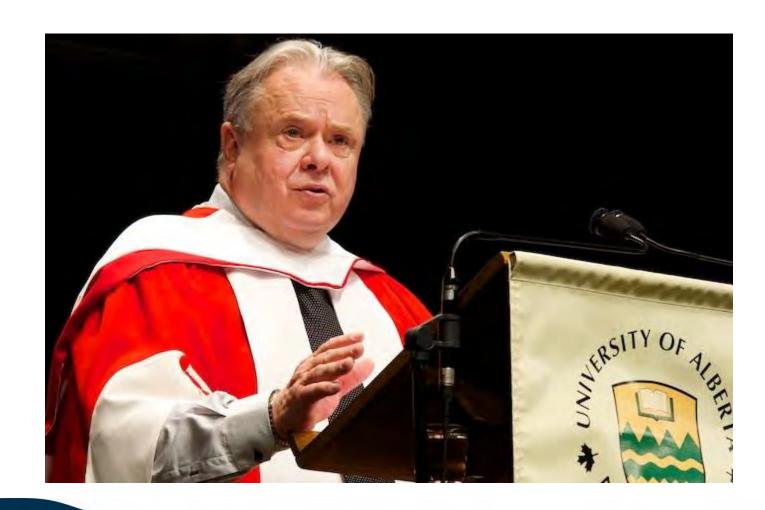


We don't need to be the biggest to be the best ...we need the right people



Bruce Saville

- ☐ His job required 10-page reports using a manual calculator and data from a 4-foot computer printout. Computer department too busy to help
- ☐ Saville read five volumes of Cobol programming manuals, developed a system and moved into computer industry
- ☐ Created a company that provided billing solutions to international telecommunication companies; later sold for \$700 million





Joe Lukacs

 "I'm a serial problem solver. I have had a couple dozen successful innovations, but the ideas came from solving problems."

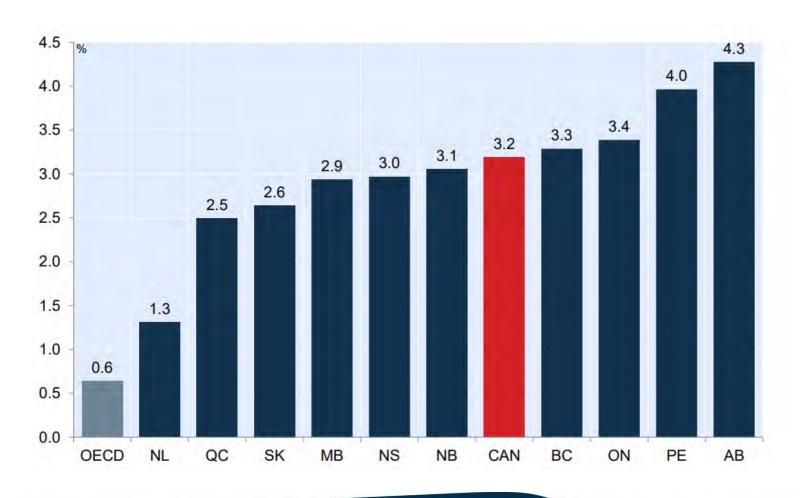


"Build the highway...and they will come."

Fasten your seatbelts, Highway 2 is about to explode as our Province takes off.



Canada: All provinces grew at least twice as fast as OECD



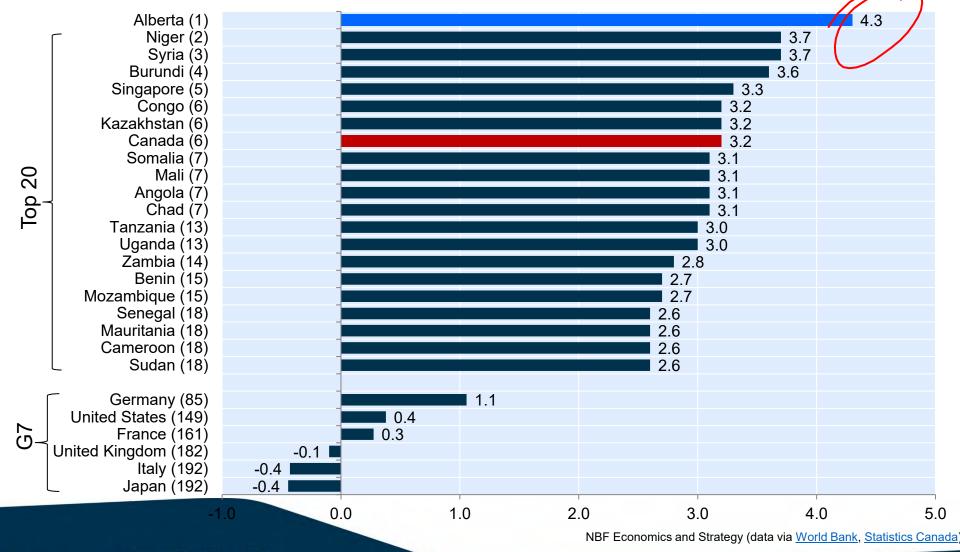
Population change (2023Q3 vs 2022Q3)



Alberta: Population Growth is the Fastest in the World

Population growth in 2022

☐ Top 20 countries + Alberta and G7 economies (2023 data for CA and AB)





Net Population Movement for Alberta (Q2-2024)

Eighth quarter in a row to register highest interprovincial gains

Added 46,200 ~ 1.0%

International migration: 31,877 ~ 0.70%

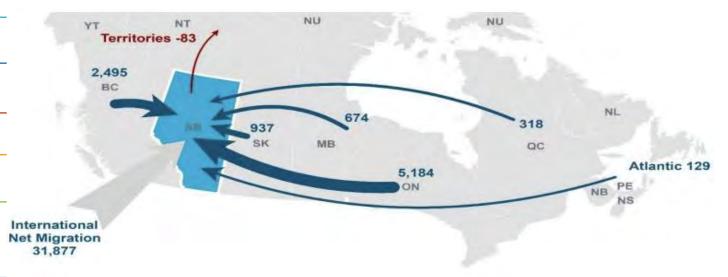
Interprovincial migration: 9,654 ~ 0.2%

Natural growth: 4,669 ~ 0.10%

Alberta still has highest natural growth rate, youngest average age, lowest proportion of 65+

Alberta population: 4,888,723 Y/Y growth rate of 4.36% (Canada 3.01%)

Projecting to add 2.6 M over next 28 years, growth rate of 1.6%



April 1, 2024 – June 30, 2024





Al Today

☐ Power generation

□Telecommunications

☐ Intellectual property

□Transmission

☐ Transportation

☐ Medical research



Tomorrow

We have to make quicker decisions

Less bureaucratic

Adapt quickly to new technologies

Have a vision. Have a dream. DREAM BIG

Be aware of people and businesses that we will disrupt



Strawberry looking to raise \$100 billion+ for AI "Chain of Thought"



Questions

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